

Message Text

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PAGE 01 BUENOS 04725 242103Z

ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 DODE-00 NSAE-00 USIA-06
TRSE-00 ERDA-05 CIAE-00 COME-00 AID-05 MC-02 /036 W
-----080131 242108Z /73

P 242045Z JUN 77

FM AMEMBASSY BUENOS AIRES

TO SECSTATE WASHDC PRIORITY 1091

C O N F I D E N T I A L BUENOS AIRES 4725

E.O. 11652: GDS

TAGS: BEXP, ESTC, AR

SUBJECT: EXPORT LICENSING: PERISCOPES FOR SUBMARINES

1. EMBASSY IS INFORMED BY REPS OF ELECTRO-OPTICAL DIVISION OF KOLLMORGEN, NORTHAMPTON, MASS., THAT THEY HOPE TO PARTICIPATE IN A BID CONTEST TO BE HELD BY THE ARGENTINE NAVY FOR PERISCOPES FOR SIX SUBMARINES BEING BUILT FOR THEM IN WEST GERMANY BY THYSSEN RHEINSTAAL. DESPITE THE FACT THAT THYSSEN RHEINSTAAL IS THE BUILDER OF THE SUBMARINES AND WILL BE THE PURCHASER OF THE PERISCOPES, THE ARGENTINE NAVY RETAINS THE RIGHT TO DETERMINE SUPPLIERS OF CERTAIN COMPONENTS SUCH AS PERISCOPES. COMPETITORS OF KOLLORGEN FOR THIS CONTRACT ARE ZEISS OF GERMANY AND BARR AND STROUD OF GREAT BRITAIN.

2. CHIEF OF ARGENTINE NAVAL COMMISSION DESIGNATED TO EVALUATE SUBMARINE CONTRACTS HAS TOLD KOLLMORGEN UNLESS THEY CAN PROVIDE REASONABLE ASSURANCE THAT IF THEY ARE AWARDED CONTRACT THEY WILL BE ABLE TO OBTAIN NECESSARY EXPORT PERMITS FROM THE USG, THEY WILL NOT BE ALLOWED TO PARTICIPATE IN BID CONTEST. EMBASSY UNDERSTANDS KOLLMORGEN IS CURRENTLY ATTEMPTING TO OBTAIN SUCH ASSURANCE IN WASHINGTON, BUT THAT IT HAS NOT YET BEEN FORTH-
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COMING. DECISION ON PREQUALIFICATION OF SUPPLIERS IS EXPECTED IN NEXT WEEK TO TWO WEEKS.

3. EMBASSY RECOMMENDS MEANS BE FOUND TO PROVIDE THIS ASSURANCE. THE ALTERNATIVE IS TO LET THIS EXPORT SALE GO TO BRITAIN OR GERMANY.
CHAPLIN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORT LICENSES, SUBMARINES
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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ISecure: 1
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Litigation Codes:
Litigation History:
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Original Classification: CONFIDENTIAL
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TAGS: BEXP, ESTC, AR
To: STATE
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